

Notice of Meeting

Cabinet Member for Localities and Community Wellbeing Decisions

**Date & time**

Wednesday, 9
March 2016 at 3.30
pm

Place

Mess Conference
Room, County Hall,
Kingston upon
Thames. KT1 2DN

Contact

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Chief Executive

David McNulty

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This meeting will be held in public. If you would like to attend and you have any special requirements, please contact Andrew Baird or Rianna Hanford on 020 8541 7609 or 020 8213 2662.

Elected Members
Mr Richard Walsh

AGENDA

1 DECLARATIONS OF INTEREST

To receive any declarations of disclosable pecuniary interests from Members in respect of any item to be considered at the meeting.

2 PROCEDURAL ITEMS

a Members' Questions

The deadline for Members' questions is 12pm four working days before the meeting (3 March 2016).

b Public Questions

The deadline for public questions is seven days before the meeting (2 March 2016)

c Petitions

The deadline for petitions was 14 days before the meeting, and no petitions have been received.

3 EMERGENCY SERVICES COLLABORATION - INTEGRATED FUEL MANAGEMENT

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The blue light partners (Surrey Fire and Rescue Service, West Sussex Fire and Rescue Service, East Sussex Fire and Rescue Service, Surrey and Sussex Police) across Surrey and Sussex are working together to create an integrated transport function, to improve efficiency and effectiveness of operations.

In order to facilitate this, agreement is sought to adopt an integrated vehicle fuel system across partners, funded by £0.4m from the Fire Transformation Fund grant.

David McNulty
Chief Executive

Published: Tuesday, 1 March 2016

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SURREY COUNTY COUNCIL**CABINET MEMBER FOR LOCALITIES AND COMMUNITY WELLBEING****DATE: 9 MARCH 2016****LEAD OFFICER: TREVOR PUGH – STRATEGIC DIRECTOR, ENVIRONMENT AND INFRASTRUCTURE****SUBJECT: EMERGENCY SERVICES COLLABORATION - INTEGRATED FUEL MANAGEMENT****SUMMARY OF ISSUE:**

The blue light partners (Surrey Fire and Rescue Service, West Sussex Fire and Rescue Service, East Sussex Fire and Rescue Service, Surrey and Sussex Police) across Surrey and Sussex are working together to create an integrated transport function, to improve efficiency and effectiveness of operations.

In order to facilitate this, agreement is sought to adopt an integrated vehicle fuel system across partners, funded by £0.4m from the Fire Transformation Fund grant.

RECOMMENDATIONS:

It is recommended that the Cabinet Member for Localities and Communities Wellbeing approves implementation of the integrated fuel management solution through:

- rationalising bunkered fuel sites across the Emergency Services Collaboration Programme (ESCP) partners, replacing those required;
- enabling access between the ESCP partners to each others' sites for refuelling;
- the joint procurement of bulk fuel with the ESCP partners through an existing Crown Commercial Services' Framework; and
- the joint procurement with the ESCP partners of fuel controller units for the bulk fuel tanks and a fuel management system.

REASON FOR RECOMMENDATIONS:

This work forms part of and is aligned to the wider public services reform agenda and it is important to note that whilst the proposal can be delivered independently, it supports and enables a wider inter-linked series of activities. Aligning these processes and procedures offers the opportunity to facilitate a future Integrated Transport Function between partners.

If approved, the integrated fuel management solution will:

- Deliver estimated financial savings of £0.34m to the ESCP partners over an initial four year period delivering reduced ongoing annual costs of £17,000 per annum.

-
- Facilitate joint working, enabling further collaboration and integration of the Transport functions of 'blue light' partners across Surrey and Sussex. To enable further potential savings.
 - Reduce the number of bulk fuel tanks thus reducing the risk of environmental impacts.
 - Reduce the overall bulk fuel capacity with no detrimental impact on fuel resilience.
 - Develop shared access on a 24/7 basis to improve fuel resilience
 - After a period of transition, improve the administration and management of fuel.
 - Reduce expenditure on fuel infrastructure.
 - Through joint contract frameworks, bulk fuel will be purchased at the best possible price.
 - Through greater shared access to bulk fuel sites, reduce expenditure on (more expensive) fuel purchased at commercial forecourts.

DETAILS:

Background

1. This project is the first in a series of coordinated initiatives enabling the collaboration and integration of the Transport functions of 'blue light' partners involved in the wider Emergency Services Collaboration Programme (ESCP), across Surrey and Sussex.
2. The ESCP forms part of Surrey's Public Services Transformation Working Together Programme. It is also an integral part of the public service reform agenda and its activities are aligned to the recently published prospectus on Devolution from the three Southern Counties (3SC). These transformational plans provide the opportunity for the emergency services partners to work closer together, improving service to the public, reducing costs, increasing resilience, reducing overlap and responding to the changing pattern of demand. The work of the ESCP is also aligned to the proposed statutory duty for further collaboration planned for introduction in early 2017 as set out in the Government's Spending Review 2015.

Present Situation

3. Currently partners maintain separate arrangements for the procurement, storage and management of vehicle fuel. This represents a significant duplication in processes and resources whilst also impeding interoperability and reducing resilience.
4. There are 70 bulk fuel tanks currently in use (in Surrey and Sussex) of varying sizes with a total capacity of over 860,000 litres. A number of these are either close enough to each other to warrant exploring their closure or, due to their condition, will ultimately need to be replaced by individual partners. While the proposed changes will reduce the number of bulk fuel tanks and their overall capacity, it will increase the number of tanks accessible to each partner.

Proposed Solution

5. The proposal is to run an integrated fuel management system with blue light partners in Surrey and Sussex. This would enable shared use of each other's bunkered fuel sites and implementation of a fuel management system. Along with joint procurement contracts to achieve greater purchasing power to reduce the cost of fuel.
6. This capability will be delivered by procuring bulk fuel at the best possible price; investing in infrastructure; adjusting bulk fuel site access arrangements as well as amending invoicing, data and reporting processes. The proposed changes are also designed to enhance fuel resilience and will have no detrimental impact on each partners' business continuity arrangements i.e. the continuous provision of bulk fuel. Local Resilience Forums are recognised as a key stakeholder as part of the change process.
7. Enabling staff to have shared access to bulk fuel sites across the region is one of the key drivers in reducing the percentage of (more expensive) fuel being purchased at forecourts. As part of the integrated fuel management system, agreements will need to be reached with other blue light partners to agree shared access to each other's sites and the shared fuel resilience capability.
8. All planned changes are taken in view of maintaining or enhancing resilience. This includes maintaining sufficient reserve stock levels, enabling 24/7 access at more sites and enhancing supply chain management through improved re-ordering processes.
9. In summary, these proposed changes will see seven bulk fuel tanks closing, reducing the total number from 56 to 49 and 12 of the remaining 49 tanks will need to be replaced. There is then a varying requirement to upgrade the other associated components at each of the 49 sites to the standard needed to operate an integrated fuel management system.
10. The required investment will be partially offset by the savings made through the avoidance of future capital and revenue expenditure to maintain and/or remove life expired bulk fuel infrastructure. Savings will also be generated through purchasing bulk fuel at a cheaper rate from joint contract frameworks as well as increasing the percentage of bulk fuel that is used, through shared use of sites as, litre for litre, it is cheaper than fuel purchased at commercial forecourts. Greater savings should be achieved through further integration that this project enables.
11. The development of the shared access element of the proposal relates to the need to allow partner organisations access to each-others' bulk fuel sites. Whilst the initial analysis of the proposed 49 sites has not identified any insurmountable issues, a site by site assessment will be undertaken in advance of the infrastructure changes to assess and define any issues.
12. The proposal of the integrated fuel management system has been approved by the ESCP Strategic Board, in accordance with the Programme's governance arrangements, to utilise the Fire Transformation Fund Grant. This grant is held by Surrey as a syndicated grant with East and West Sussex Fire and Rescue Authorities.

13. Surrey's Procurement team are leading the procurement process for this project; the team are fully engaged with this process and are being advised by the subject matter advisors on the most appropriate route to market.

CONSULTATION:

14. The ESCP has been discussed and agreed with the Cabinet Member, Cabinet Associate and the Residents Experience Board. Ongoing consultation is also underway with the relevant representative bodies.

RISK MANAGEMENT AND IMPLICATIONS:

15. Surrey and Sussex Police have a current contract up for renewal, delays in the process may result in them needing to go to market individually to replace their current process. Agreement has been reached for Surrey/Sussex police to extend their existing contract to facilitate this transition.
16. There is the potential for additional administration costs during the period of transition. These costs are factored in to the project and will be met from grant for the first two years. Any additional ongoing administrative costs are expected to be covered through the efficiencies generated.
17. A lack of commitment or formal withdrawal by one or more partners may reduce benefits of the future model to such an extent that it becomes unviable.

Financial and Value for Money Implications

18. The estimated cost of implementation is £424,000. This is for the required capital expenditure to rationalise and upgrade fuel bunkers and the first two years of revenue running costs. The funding will be provided from the Fire Transformation Fund grant (FTF), which has been approved by the three Chief Fire Officers (ESFRS, WSFRS & SFRS) in accordance with the governance arrangements of the syndicated FTF grant. The governance arrangements for the grant has been reviewed by SCC's Audit team (summer 2015) and deemed to be suitable and sufficient.
19. A procurement process is currently being undertaken for the fuel management system, which will confirm the final cost. It is expected to have an initial four year term.

| | | ESFRS | SFRS | WSFRS | Sy/Sx Police | Total |
|---------------------------------|-------------------|----------|----------|----------|--------------|------------------|
| Capital | Tank Decommission | £ 60,000 | - | £ 5,000 | £ 30,000 | £ 95,000 |
| | Tank replacement | £ 84,840 | - | - | - | £ 84,840 |
| | Controller Unit | £ 36,000 | £ 30,000 | £ 27,000 | £ 54,000 | £ 147,000 |
| | Fuel Pump | £ 9,000 | £ 6,750 | - | - | £ 15,750 |
| | Tank Gauge | £ 9,000 | £ 6,750 | £ 6,750 | - | £ 22,500 |
| Total Capital Investment | | | | | | £ 365,090 |
| Revenue | Sim Cards | £ 4,800 | £ 4,000 | £ 3,600 | £ 7,200 | £ 19,600 |
| | Annual Service | £ 4,800 | £ 4,000 | £ 3,600 | £ 7,200 | £ 19,600 |
| | Software Licence | - | - | - | £ 10,000 | £ 10,000 |

| | | |
|---------------------------------|----------|------------------|
| Project Manager | £ 10,000 | £ 10,000 |
| Total Revenue Investment | | £ 59,200 |
| Total Investment | | £ 424,290 |

20. The required investment will be partially offset by the estimated savings across partners of £336,000 over the initial four years, delivering reduced ongoing annual costs of £17,000 per annum. This is achieved through the avoidance of future capital and revenue expenditure to maintain and/or remove life expired bulk fuel infrastructure; purchasing bulk fuel at a cheaper rate from joint contract frameworks and reducing the use of commercial forecourts by increasing the usage of bunkered fuel sites.

| Area of Saving. Across partners | Year 1 | Year 2 | Year 3 | Year 4 | Total Saving |
|------------------------------------|-----------------|------------------|-----------------|-----------------|------------------|
| | 2016/17 | 2017/18 | 2018/19 | 2019/20 | |
| Joint fuel contract | £ 13,000 | £ 13,000 | £ 13,000 | £ 13,000 | £ 52,000 |
| Bulk vs. forecourt fuel | £ 7,000 | £ 14,000 | £ 14,000 | £ 14,000 | £ 49,000 |
| System running costs | £ 14,600 | £ 14,600 | £ (10,000) | £ (10,000) | £ 9,200 |
| Avoided capital spend | | £ 225,840 | | | £ 225,840 |
| Total Saving | £ 34,600 | £ 267,440 | £ 17,000 | £ 17,000 | £ 336,040 |

21. The new system is expected to deliver a range of efficiencies, such as greater resilience and a more effective management of resources. Greater savings should be achieved through further integration that this project enables.

Section 151 Officer Commentary

22. The proposed partnership project will deliver a more resilient and effective fuel system for blue light services through a joint network of bunkered fuel sites on a broadly cost neutral basis. Ongoing savings will accrue to the partners in accordance with their use of fuel. The Section 151 Officer notes that the report provides updated figures compared to the full detailed business case attached as an annex however the changes are not material.

23. The Fire partners are in receipt of transformation grant funding. This has been provided to enable the development of an integrated transport function across blue light partners. The grant provides the opportunity to fund initiatives which, as stand-alone projects by themselves, would not financially warrant individual partner investment but, which when implemented, help facilitate the overall aim of delivering an integrated transport function. Joint fuel management is such an initiative, being a first step towards further potential financial and operational efficiencies. The figures quoted within the report have been updated slightly from the original fuel management business case attached as an annex. This has resulted in no significant changes.

Legal Implications – Monitoring Officer

24. The Council, including Surrey Fire and Rescue Service (SFRS), is empowered by the general power of competence in Section 1 of the Localism

Act 2011 to make such arrangements for the exercise of its functions as seem prudent in the circumstances. In making these arrangements, Members will want to satisfy themselves that the recommendations present the opportunity to maximise value for money in the purchasing of fuel by SFRS and facilitates benefits for the other ESCP partners.

25. If approved, a legal agreement between the ESCP partners involved will be prepared to cover the proposals. This agreement would need to include arrangements for the reconciliation of costs between the partners, allowing access to each others' sites for the purpose of refuelling and a firm commitment to the scheme for a number of years.

Equalities and Diversity

26. At this stage, following discussions and documentation for the Integrated Fuel Management System, no equality implications associated with this project have been identified.
27. This project will be reviewed during its implementation stage to ensure that it reflects and is in line with any changes/new developments of the equalities legislation. Any equality implications will be taken into consideration and will be captured and analysed in an Equalities Impact Assessment (EIA).

Climate change/carbon emissions implications

28. Greater access to bulk fuel sites across Surrey and Sussex, potentially reducing the travel distance for vehicles to refuel. Less duplication in fuel sites, reducing the fuel tanker delivery requirements / journeys.

WHAT HAPPENS NEXT:

29. Partners will transfer to the new joint fuel contract when current contract commitments allow.
30. A procurement process has already commenced for the purchase of the fuel management system. This will be completed.
31. Partners will liaise to review site access requirements and to put in place any necessary legal agreements covering issues such as liabilities and access agreements.
32. If agreed, initial operating capacity is expected to be in place from Q2 2016/17. This will be on a limited number of sites to allow learning to improve delivery across all sites.
33. Full operating capacity is expected by the end of Q2 2017/18.

Contact Officer:

Ian Thomson – Area Commander
07968 834460

Consulted:

Communities Select Committee 18 May 2015

Residents Experience Board 19 November 2015 (in relation to the Performance and Finance sub group item)

Local Resilience Forums

SCC Procurement (including partner teams)

SCC Finance (including partner teams)

SCC Property (including partner teams)

Operations and Operational Support colleagues in Blue Light partners

Annexes:

Integrated Fuel Management System Business Case

Sources/background papers:

- Communities Select Committee paper 18 May 2015
(<http://mycouncil.surreycc.gov.uk/documents/s22029/ESCP%20CSC%20180515%20Draftv0%206.pdf>)
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WORKING
together

Emergency Services Collaboration Programme

Business Case

Integrated Fuel Management System

Author(s):

Executive Lead: Russell Pearson

Date: December 2015

Doc Name: Integrated Fuel Management System

Version: Draft (v0.06)

| Date | By | Decision |
|------|-----------------------------|----------|
| | <i>ESCP Strategic Board</i> | |

Document Control

Change Control

| Version | Date | Author(s) | Summary of Changes |
|-------------|------------------|-----------|----------------------------------|
| Draft v0.04 | 01 December 2015 | M Shannon | First circulated draft |
| Draft 0.05 | 16 December 2015 | M Shannon | Revised draft including feedback |
| Draft 0.06 | 18 December | M Shannon | Further revisions |

Approval Authorities (For Approval Versions Only)

| Name | Position | Signature | Date | Version |
|------|----------|-----------|------|---------|
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Distribution

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1. Purpose and strategic context – What are we trying to achieve and why?

- 1.1 This business case is the first in a series of linked initiatives enabling the collaboration and integration of the Transport functions of 'blue light' partners involved in the wider Emergency Services Collaboration Programme (ESCP), across Surrey and Sussex.
- 1.2 The ESCP is an integral part of the public service reform agenda and its activities are aligned to the recently published prospectus on Devolution from the three Southern Counties (3SC). These transformational plans provide the opportunity for the emergency services partners to work closer together, improving service to the public, reducing costs, increasing resilience, reducing overlap and responding to the changing pattern of demand. The work of the ESCP is also aligned to the proposed statutory duty for further collaboration planned for introduction in early 2017 as set out in the Government's Spending Review 2015.
- 1.3 The activities of the ESCP are wide ranging and include; improving contact, control and dispatch arrangements, joint operational and support capabilities including the Integrated Transport Function (ITF) Programme, whose Programme Delivery Board sponsor this business case.
- 1.4 The ITF Programme will ensure that, through collaboration, the current and future transport needs for emergency services across Surrey and Sussex are met by improving delivery of services in an affordable, efficient, resilient and sustainable manner.
- 1.5 It is acknowledged that partners have differing levels of commitment or ability to integrate these Transport functions. However, the Programme strategy will allow for differences and enable partners to engage and integrate in a way and to a level suitable to meet the needs of their organisation wherever possible. This collaboration is one of the first and most comprehensive of its type in the UK to date.
- 1.6 Partners of the ITF were awarded £5.96m as a result of a joint bid into the Fire Transformation Fund (FTF) in Summer 2014, to support the work of the ITF Programme Delivery Board as described in the ITF strategy. Whilst Surrey Fire and Rescue Service took the lead on the bid, and are acting as banker, the syndicated bid was awarded to all three Fire Authorities across Surrey and Sussex.
- 1.7 Financial governance arrangements for the FTF have been established and meet the terms and conditions set out by the Department of Communities and Local Government. These have been assessed by Surrey County Council Audit who concluded that 'it is thorough and suitably detailed'. Each partner agency also reports in to its own internal governance and is accountable to the relevant government department for their service. The programme also reports back to the Public Sector Transformation Network.
- 1.8 This proposal represents one of the first opportunities to mobilise the ITF Programme strategy, approved as a working document at Strategic Board in September 2015, embedding the agreed principles of transport integration as well as informing other key work-streams in the Programme.

- 1.9 The activities within the ITF Programme have been informed by a series of externally commissioned studies designed to understand the makeup of partners Transport functions and to identify areas where collaboration and/or integration would be of benefit. These include but are not limited to, all infrastructure (people, premises and systems), supporting the procurement and commissioning, preparation, servicing, maintenance and repair or disposal of the fleets.
- 1.10 The diagram below shows the full extent of the activities within the Programme and how the fuel related work-streams are linked to and inform other aspects of the Programme. It is important to note that whilst the proposal in this business case can be delivered independently, it supports and enables a wider inter-linked series of activities.



- 1.11 The proposal is to invest c.£409,000 (less than 7%) from the FTF to deliver an integrated fuel management system between partners involved in the ESCP.
- 1.12 As a first step to integrate fuel activities, all partners have been included on a National framework let by the Crown Commercial Service (CCS) to purchase bulk fuel at the best possible price.
- 1.13 The next stage and the basis for this proposal is to develop a resilient joint capability that enables partners to have self-service, 24/7 shared access to bulk fuel, using a more efficient, standardised system at reconfigured bulk fuel sites across the Surrey and Sussex region.
- 1.14 This capability will be delivered by; procuring bulk fuel at the best possible price, investing in infrastructure, adjusting bulk fuel site access arrangements as well as amending invoicing,

data and reporting processes.

- 1.15 The proposed changes are also designed to enhance fuel resilience and will have no detrimental impact on each partners' business continuity arrangements. i.e. the continuous provision of bulk fuel. Local Resilience Forums are recognised as a key stakeholder as part of the change process.
- 1.16 The required investment will be partially offset by the savings made through the avoidance of future capital and revenue expenditure to maintain and/or remove life expired bulk fuel infrastructure. As well as by purchasing bulk fuel at a cheaper rate from joint contract frameworks, by increasing the percentage of bulk fuel that is used, through shared use of sites, as litre for litre, it is cheaper than fuel purchased at forecourts.
- 1.17 It is anticipated that there will be a number of phases to this work and whilst the final solution, if approved, is planned to be in place by Q1 2017/18, many aspects of the functionality will go live during 2016/17.
- 1.18 Surrey and Sussex Police currently operate an integrated fuel management system and the contract for this expires in March 2016. They are committed to replace this system, to go live by April 2016. The proposal is to include other ITF partners in the scope of this procurement exercise to enable the establishment of the wider fuel management system, aligned to this time frame.
- 1.19 Whilst the recommended option will, over time, reduce revenue costs and consolidate future capital spending on fuel infrastructure, it is the alignment, integration and ultimately the standardisation of fuel systems across the partners; that is the primary justification for the required investment from the FTF.
- 1.20 In terms of the levels of commitment to this work, all ITF partners are committed to procuring fuel at the best possible price. However, SECamb has specific operational arrangements which preclude their involvement in the reconfiguration of, and some elements of shared access to, bulk fuel sites.

2. Background – Where are we now?

- 2.1. All partners within the ESCP have different processes in place for the procurement and management of their fuel. With a collective annual fuel expenditure of c.£9m, (including retail fuel card purchases).
- 2.2. A detailed analysis has been undertaken by partners to review the current bulk fuel tank capacity, location, condition, security & access arrangements; to assess options to rationalise bulk fuel sites and to review current processes related to fuel management. The approach consisted of a series of site visits, meetings with key personnel and data gathering from across all partner organisations. See section 10, appendices 1 & 2.
- 2.3. The analysis found that there are different systems and infrastructure in use, ranging from a fully integrated system with electronic monitoring of each vehicle's use, linked to a financial management platform with modern bulk fuel tanks and pumps; to manual, paper based

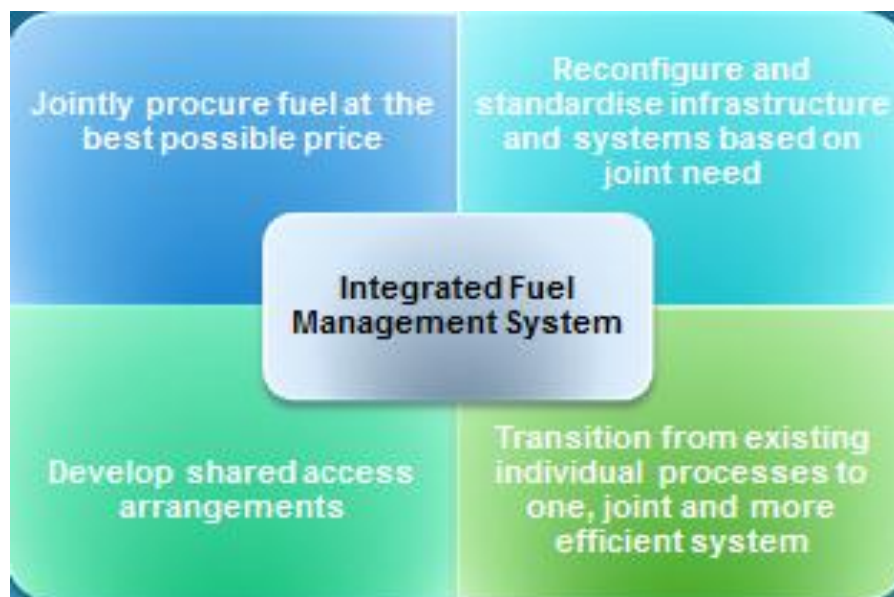
monitoring processes with tanks and pumps that will soon need to be replaced.

- 2.4. It also found that there are 70 bulk fuel tanks currently in use of varying sizes with a total capacity of over 860,000 litres. A number of these are either close enough to each other to warrant exploring their closure or, due to their condition, will ultimately need to be replaced by individual partners.
- 2.5. Another element of this work was to demonstrate to partners how an integrated fuel management system could be of benefit. Surrey and Sussex Police currently operate an integrated system and all partners have attended demonstrations of this system to better understand its functions.
- 2.6. This analysis has formed the basis for the changes that are needed to reconfigure the bulk fuel sites and associated systems to enable joint use.
- 2.7. In addition to the analysis and since October 2015, partners have had access to a joint contract framework that enables them to purchase bulk fuel at the best available price. (set out in section 7) All partners also use 'All-star' fuel cards procured through a CCS contract – a key component of an integrated fuel management system.
- 2.8. Whilst SECAMB are involved in the joint procurement of fuel and will review the impact of the proposed shared access arrangements across other partners; they have separate operational requirements to access fuel at 'Make Ready' sites. This operational model involves vehicles not only re-fuelling but also being cleaned and restocked as well as defects being repaired. These elements are undertaken in turn at pre-determined times; crucially not by operational (clinical) staff. SECAMB are therefore not involved in the reconfiguration of bulk fuel sites.
- 2.9. The proposed transitional arrangements to establish the new integrated fuel system with the remaining partners (set out in section 3.7 and 3.8) will review how best to accommodate any potential additional demand at shared sites from SECAMB.
- 2.10. In light of SECAMB's operational decision, the fuel sites analysis was subsequently re-worked reducing the remaining number of bulk fuel tanks in scope to 56, reducing the overall bulk fuel capacity in scope to 584,538 litres.
- 2.11. At the ESCP Strategic Board in September 2015, a business case summary paper set out an outline of the plans to develop an integrated fuel management system across ITF partners. Whilst this paper provided a good overview of the general direction of travel, the subsequent analysis has further informed and developed the understanding of the indicative costs and the way in which a viable solution can be delivered - providing the basis for the proposal in this business case.

3. Proposal – How do we get there?

- 3.1. This section sets out an overview of **what** the key elements are and **how** it is proposed to deliver this capability. Section 4 sets out **when** the phases and key milestones are planned to be delivered.

- 3.2. To reiterate the overview in section 1, the proposal is to develop a resilient joint capability that enables partners to purchase bulk fuel at the best possible price and to provide shared access to this, using a more efficient standardised system, at reconfigured bulk fuel sites across the Surrey and Sussex region.
- 3.3. There are a number of elements required to deliver the new capability, some of which have already begun and others are proposed to be delivered during 2016/17 with the final solution, if approved, anticipated to be in place by Q1 2017/18.
- 3.4. There are 4 key elements;



3.5. Jointly procure fuel at the best possible price

- 3.5.1. In October 2015 a CCS framework for purchasing bulk fuel went live. All ITF partners are named on the contract, giving access to the best available market price.
- 3.5.2. Moving from the existing bulk fuel contracts onto the CCS framework will generate financial savings. These will contribute towards the investment required to fund the changes to the infrastructure that are needed to enable an integrated fuel management system.
- 3.5.3. In addition to this, the latest available figures from 2014/15, (see section 10 appendix 3) show that 44% of all fuel is purchased as bulk fuel. These figures also show that during 2014/15 bulk fuel was on average 1.5 pence per litre cheaper than fuel purchased on a forecourt.
- 3.5.4. Enabling staff to have shared access to bulk fuel sites across the region is one of the key drivers in reducing the percentage of (more expensive) fuel being purchased at forecourts. As part of the integrated fuel management system, fuel cards will be assigned to each vehicle. The data from these can then be used as a control point to help manage fuel purchasing behaviours, and therefore reduce costs. Influencing a change in behaviours i.e. managing excessive use of fuel purchased at forecourts vs available bulk fuel sites, will however need to be driven by individual partners' operational management teams.

3.5.5. The table in section 7.3 sets out the potential savings for this element of the proposal.

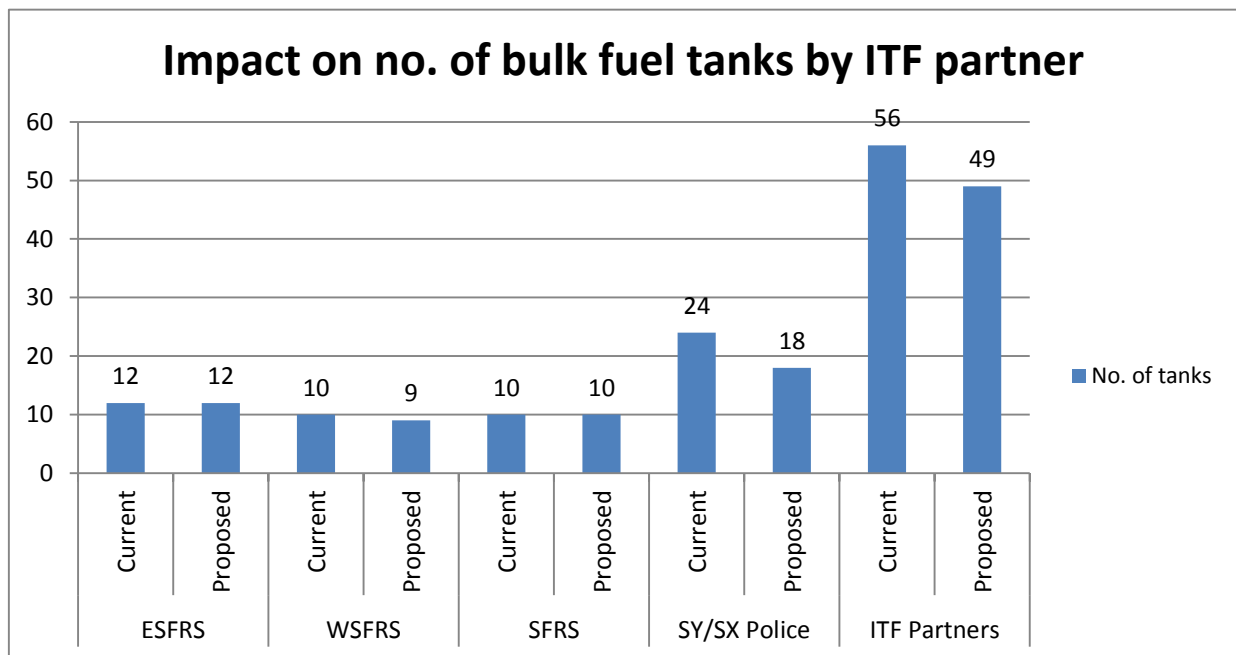
3.6. Reconfigure and standardise infrastructure and systems based on joint need

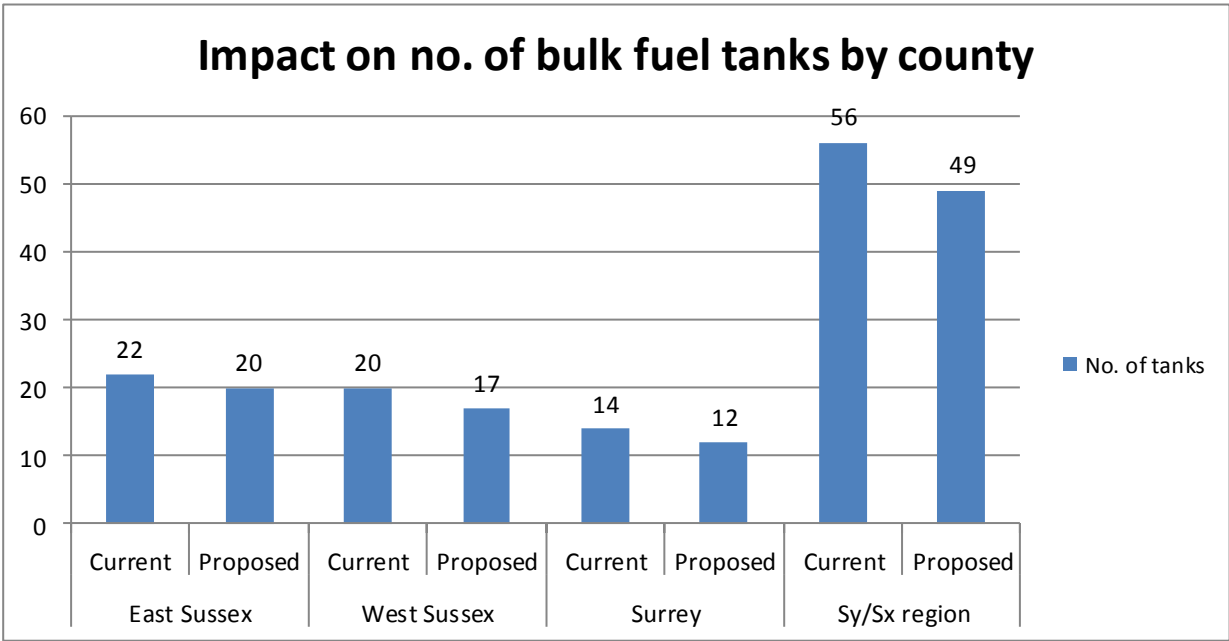
3.6.1. A key element of the analysis described in section 2 was to establish what the future joint configuration of bulk fuel sites needs to be in an integrated fuel management system. This included an assessment of which tanks could be closed due to their proximity to others. It also reviewed the overall capacity requirements, resilience needs and which upgrades are required to the infrastructure. For a full breakdown, see section 10, appendix 2.

3.6.2. The proposed changes will reduce the number of bulk fuel tanks and their capacity. However standardising, electronically linking and improving access to the remaining sites will enable staff to access fuel at a better price, more often and at more sites.

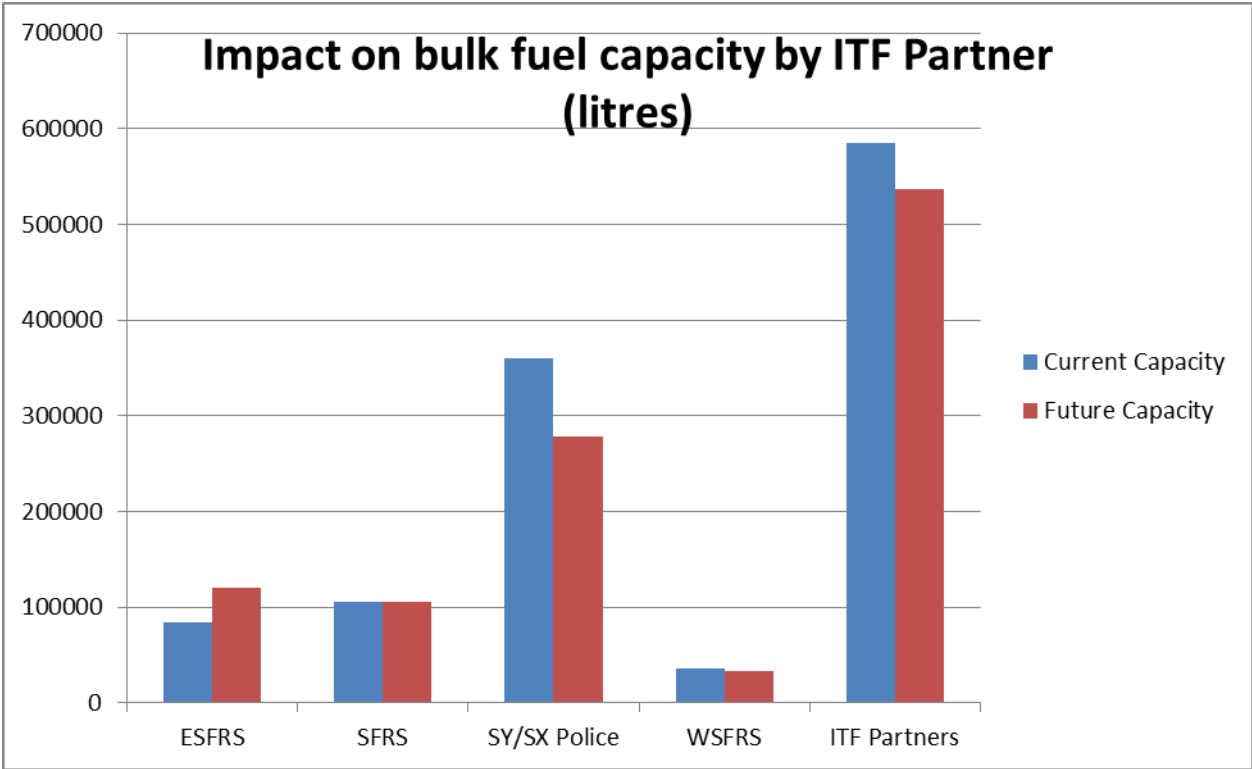
3.6.3. All planned changes are taken in view of maintaining or enhancing resilience. This includes maintaining sufficient reserve stock levels, enabling 24/7 access at more sites and enhancing supply chain management through improved re-ordering processes.

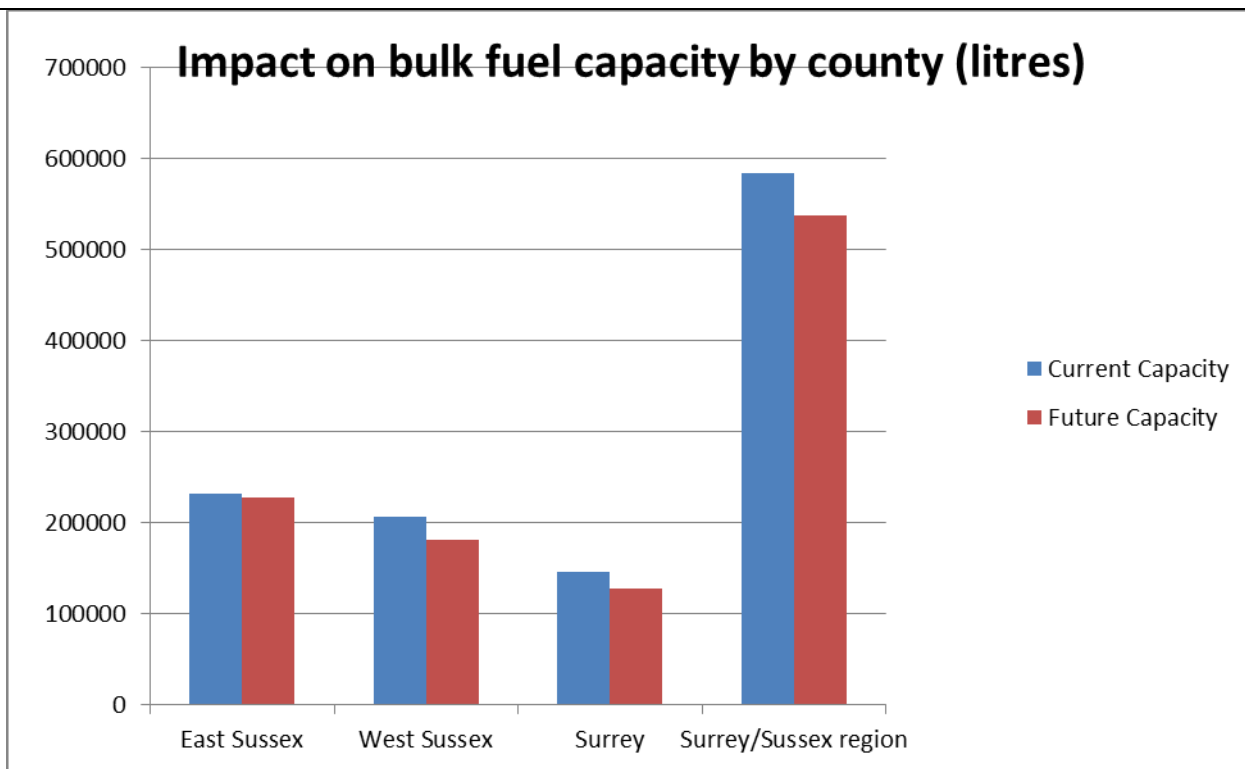
3.6.4. Number of bulk fuel tanks: The first graph below shows the proposed reduction of bulk fuel tanks by individual partner and that the total number will decrease from 56 to 49, an overall reduction of 7. The second graph shows how this reduction is spread over the 3 county areas.





3.6.5. Bulk fuel tank capacity – The first graph below shows, by partner, the proposed changes to capacity - with an overall reduction of 8.16% (47,749 litres). The second graph shows how this is spread over each county area and that whilst ESFRS have an increased bulk fuel capacity within their tanks; there is a small net decrease across East Sussex due to the reduction of Police capacity.





3.6.6. The analysis, set out in section 10, appendix 2 also shows the requirements to upgrade and standardise the other components of the infrastructure for the reconfigured bulk fuel sites. Each partner has differing requirements in terms of the changes that are needed, ranging from sites being decommissioned and closed, to new tanks and pumps being installed as well as installing the associated components to electronically link and monitor use. These requirements are summarised in table 1 below.

Table 1

| Organisation | Bulk Fuel Tanks | | | | | | | Additional Infrastructure Requirements* | | |
|-------------------------------|-----------------|--------------------|-----------|---------------|------------------------|---------------|---------------|---|-----------|------------|
| | Current Number | Alteration to tank | | Future Number | Tank Capacity (litres) | | | Controller Unit | Fuel Pump | Tank gauge |
| | | Close | Replace | | Existing | Proposed | Change +/- | | | |
| East Sussex FRS | 12 | 0 | 12 | 12 | 83500 | 120000 | 36500 | 12 | 12 | 12 |
| Surrey FRS | 10 | 0 | 0 | 10 | 105600 | 105600 | 0 | 10 | 9 | 9 |
| Surrey & Sussex Police | 24 | 6 | 0 | 18 | 360073 | 278097 | -81976 | 18 | 0 | 0 |
| West Sussex FRS | 10 | 1 | 0 | 9 | 35365 | 33092 | -2273 | 9 | 0 | 9 |
| Total for ITF Partners | 56 | 7 | 12 | 49 | 584538 | 536789 | -47749 | 49 | 21 | 30 |

*there are some further ancillary items required - these are set out in section 7

3.6.7. In summary, these proposed changes will see 7 bulk fuel tanks closing, reducing the total number from 56 to 49 and 12 of the remaining 49 tanks will need to be replaced. There is then a varying requirement to upgrade the other associated components at each of the 49 sites to the standard needed to operate an integrated fuel management system.

3.6.8. The proposed changes in this section (3.6) inform the total cost of delivering the integrated fuel management system and these are set out in section 7.

3.7. Develop shared access arrangements

3.7.1. This element of the proposal relates to the need to allow partner organisations access to each-others' bulk fuel sites. Whilst the initial analysis of the proposed 49 sites has not identified any insurmountable issues, a site by site assessment will be undertaken in advance of the infrastructure changes to assess and define the following issues:

- ✓ Size of vehicle – large fuel tankers already access the majority of sites but the requirements of the largest vehicles across partners fleets will need to be re-confirmed.
- ✓ Fuel deliveries/maintenance – There are a variety of operational processes in place to manage the delivery of fuel and maintenance of fuel sites – these will need to be re-assessed and aligned in light of the proposed changes.
- ✓ Liabilities/insurance – If errors, accidents or thefts occur when partners are using other bulk fuel sites, the process for how this is managed will need to be clearly defined.
- ✓ Security – Current security arrangements will need to be re-assessed in advance of partners accessing other bulk fuel sites.

3.8. Transition from existing individual processes to one, joint and more efficient system

3.8.1. The final component of the proposal relates to the administration and management of the delivery, usage, invoicing and payment for bulk fuel.

3.8.2. The central feature of an integrated fuel management system is the reduction and automation of administration and management processes. This is a key component of this proposal as it is recognised that ITF partners currently have a wide range of manual processes that this system would need to consolidate into one, integrated process.

3.8.3. Surrey & Sussex Police currently operate an integrated fuel management system and have developed processes for Sussex Police to 'lead' the administration of the system on behalf of Surrey Police, creating a customer/supplier relationship.

3.8.4. This arrangement essentially means that Sussex Police (the supplier), monitor the use of fuel via the fuel management software and fuel cards and recharge Surrey Police (the customer) for their actual use. The re-ordering of bulk fuel is also monitored and administered by Sussex Police.

3.8.5. The Surrey & Sussex Police fuel management system is also linked to their financial management platform (SAP) which enables transactions to be invoiced and processed in line with actual use.

3.8.6. The proposal, ultimately, is to get to a position where ITF partners can, as far as possible replicate this system. However there are key differences and challenges when applying this system across the ITF partner organisations.

3.8.7. The key issue is that there needs to be one, 'lead' partner identified to administer the system.

3.8.8. The way the system works means that only the 'lead' partner would have access to the fuel management software. Under the proposal and where possible this will be linked to other partners' financial management platforms for invoicing and payment. Where this is not possible transitional arrangements will need to be established.

3.8.9. The 'customer' partners would rely on the 'lead' partner to monitor the levels of fuel in the bulk fuel tanks and place orders on the partner's behalf for fuel deliveries. This in turn raises complex questions around how orders for fuel are paid for, who would actually own the fuel as well as issues around insurance liabilities, the impact on resilience plans and alike. These issues will be explored as part of the proposed solution.

3.8.10. The proposed approach to manage all these issues is to develop a plan and working groups to transition from the existing individual arrangements to new, integrated processes and systems. And to do this in a way that will allow the joint capability of shared access to bulk fuel to progress alongside these transitional arrangements.

3.8.11. The key elements of these transitional arrangements are;

- ✓ Process map all existing systems & processes
- ✓ Develop a transitional intra-partner invoicing process
- ✓ Develop a transitional bulk fuel ordering process
- ✓ Review and establish links to financial management platforms (i.e. SAP etc.)
- ✓ Review and establish links to fleet management platforms
- ✓ Establish if one, 'lead', partner can be enabled to purchase and order fuel for all partners

4. When will the proposal be delivered and what are the key milestones?

4.1. The overall final solution is planned to be in place by Q1 2017/18.

4.2. The shared access and transitional arrangements for existing processes will, if approved, need to begin to be reviewed from January 2016.

4.3. Communications and stakeholder engagement will need to begin in early 2016.

4.4. The infrastructure changes will begin from Q1 2016/17 and are anticipated to take a minimum of between 9 and 12 months to implement.

4.5. This will enable the first shared access to bulk fuel sites from Q2 2016/17 onwards.

4.6. The initial project plan, with indicative timeframes attached below.



Integrated fuel
system - delivery plan

5. What are the options?

5.1. This section sets out the 3 available options for change, providing a summary and analysis of their impact.

5.2. **Option 1 – Procure bulk fuel from the same source**

5.2.1. This is effectively the 'do nothing' option as this element has been delivered.

5.2.2. All partners would continue to procure fuel independently, but from the same contract at the

same given price per litre. There would be no changes to the current bulk fuel site numbers, locations or management arrangements.

5.2.3. There would be no additional costs for the procurement of fuel, no opportunity to avoid maintenance costs for the 56 bulk fuel tanks or the current costs for managing fuel within each partner's organisation.

5.2.4. The key benefit for option 1 is the savings generated by procuring fuel via the same contract. Whilst this contract went live in October 2015, partners will only be able to purchase fuel at the lower price following the expiry of their existing contracts.

5.2.5. Table 3 in section 7.3 shows the usage, reduced price per litre of bulk fuel under the new contract and the associated projected savings.

5.3. Option 2 - Procure bulk fuel from the same source and rationalise bulk fuel sites

5.3.1. Under this option all partners would use Option 1 to procure bulk fuel. Partners would also reduce the number of bulk fuel tanks and share access to them but continue to store and issue fuel using existing processes. As the existing processes for managing fuel would remain, no savings from reducing manual processes would be realised.

5.3.2. The analysis in section 10, appendix 2 shows that, if partners were able to share access to bulk fuel sites, 7 tanks could be decommissioned at a cost of £35,000 (@ £5,000 per site).

5.3.3. Each partner would reduce their requirement to provide and maintain fuel storage facilities for all partners to use.

5.3.4. Other than the lack of maintenance required on the redundant sites, no further financial benefit would result from implementing this option.

5.3.5. Due to the reduced number of tanks the risks of environmental issues is also reduced.

5.3.6. The operational benefits associated with sharing bulk fuel sites in this option would be outweighed by the overly complex arrangements needed to manage the administration related to partners using each other's sites through existing systems and processes.

5.4. Option 3 – Combine options 1 & 2 and introduce an integrated fuel management solution

5.4.1. This option combines options 1 & 2 but also, through the development of transitional arrangements, will introduce an integrated fuel management system, using common fuel cards.

5.4.2. It will deliver a resilient, joint capability that enables partners to purchase bulk fuel at the best possible price and to provide shared access to this, using a more efficient standardised system, at reconfigured bulk fuel sites across the Surrey and Sussex region.

5.4.3. Surrey and Sussex Police have offered to act as the 'lead' partner managing the administration of the system.

5.4.4. A plan will be developed to address any issues related to shared access

5.4.5. Interim arrangements will also be established to manage the transition to one, 'lead' partner

administering the system.

5.4.6. This option requires an investment of c.£409,000 to reconfigure the infrastructure and upgrade the associated systems needed to operate an integrated fuel management system.

5.4.7. Delivering option 3 is the first step, and would act as a catalyst towards, the wider integration of the partners transport functions in line with the ITF Strategy.

5.5. Options Overview. The attached document sets out a comparison of the options in section 5.



Options Summary
v.2.docx

6. Preferred option

6.1. **Option 3** is the option recommended by the Integrated Transport Function Delivery Board, providing shared, rationalised bunkers and an integrated fuel management solution across the partners engaging in this work.

7. What are the costs, benefits, dependencies and assumptions?

7.1. Option 1

7.1.1. Cost - No investment required.

7.1.2. Cashable benefits - Projected savings of c.£13,000 per annum from procuring fuel from a joint contract framework.

7.1.3. Non cashable benefits

- This option is limited to cashable benefits only.

7.2. Option 2

7.2.1. Cost - £35,000 for bulk fuel tank decommissioning (7 sites @ £5,000 per site.) The decommissioning requirements are set out in the analysis in section 10, appendix 2.

7.2.2. Cashable benefits - Projected savings of c.£13,000 per annum from procuring fuel from a joint contract framework and by year 2, a c.£14,000* saving by increasing the use of bulk fuel vs fuel purchased at forecourts. These calculations also form part of option 3 and are set out under section 7.3. *Whilst this saving is achievable in this option, it is at risk due to the overtly complex nature of leaving partners individual processes in place.

7.2.3. Non-cashable benefits

- Each partner would reduce their requirement to provide and maintain fuel storage facilities for all partners to use.
- Due to the reduced number of tanks the risk of environmental issues is reduced.

7.3. Option 3, the recommended option.

7.3.1. Cost – c.£409,000 for the following elements;

7.3.2. The investment costs relate to the upgrading and standardisation of the bulk fuel infrastructure. This is made up of a capital element for bulk fuel tanks and associated equipment in 2016/17 as well as a 2 year (2016/17 – 2018/19) revenue commitment for maintenance and licencing.

7.3.3. The analysis in section 10, appendix 2 sets out each partners differing requirements to bring their infrastructure up to the standard required to operate an integrated fuel management system. Table 2 below shows the associated costs.

Table 2

| ITF Partner Organisation | Capital | | | | | | | | | | Revenue | | | | | | Totals for ITF | |
|--------------------------|-------------------|--------------|------------------|--------------|-----------------|---------------|----------------|--------------|----------------|--------------|----------------|-------------|------------------|--------------------------------------|---------------------|---------------|----------------|----------------|
| | Tank decommission | | Tank Replacement | | Controller Unit | | Fuel Pump | | Tank gauge | | Sim Cards* | | Annual Service** | | Software Licence*** | | | |
| | Unit Cost £5000 | | Unit Cost £7070 | | Unit Cost £3000 | | Unit Cost £750 | | Unit Cost £750 | | Unit Cost £200 | | Unit Cost £400 | | Unit Cost £1000 | | No. | Total Cost (£) |
| | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | | |
| East Sussex F&RS | 12 | 60000 | 12 | 84840 | 12 | 36000 | 12 | 9000 | 12 | 9000 | 12 | 2400 | 12 | 4800 | 0 | 0 | 84 | 206040 |
| Surrey F&RS | 0 | 0 | 0 | 0 | 10 | 30000 | 9 | 6750 | 9 | 6750 | 10 | 2000 | 10 | 4000 | 0 | 0 | 48 | 49500 |
| Sy & Sx Police | 6 | 30000 | 0 | 0 | 18 | 54000 | 0 | 0 | 0 | 0 | 18 | 3600 | 18 | 7200 | 5 | 5000 | 65 | 99800 |
| West Sussex F&RS | 1 | 5000 | 0 | 0 | 9 | 27000 | 0 | 0 | 9 | 6750 | 9 | 1800 | 9 | 3600 | 0 | 0 | 37 | 44150 |
| Total | 19 | 95000 | 12 | 84840 | 49 | 147000 | 21 | 15750 | 30 | 22500 | 49 | 9800 | 49 | 19600 | 5 | 5000 | 234 | 399490 |
| | | | | | | | | | | | | | | Total revenue costs (£) | | 34400 | | |
| | | | | | | | | | | | | | | Total capital costs (£) | | 365090 | | |
| | | | | | | | | | | | | | | Total investment required (£) | | 399490 | | |

| Financial Assumptions |
|---|
| *each site controller unit requires a sim card, which is charged on an annual basis. The assumption is that the FTF will fund this for year 1 and 2 (the unit cost is for 2 years for each partner). The ongoing costs will then need to be met by individual partners. |
| ** In year 2, following the expiry of the warranty, an annual service visit will be required for each site. The assumption is that the FTF will support this in year 2 and from year 3 onwards individual partners will need to support this. |
| ***each software operator from the lead partner administering the system requires a software licence, we are assuming the requirement is 5 and the FTF fund will support this for year 1 and 2. |

7.3.4. Project management delivery costs. These are estimated at c.£10,000 for a project manager for 2 days per week over a 3 to 4 month period.

7.3.5. Administration of the system during transitional period. Whilst it is not anticipated that there will be significant additional costs related to the administration of the system during the period of transition, a risk has been added (see section 8.2) to structure the potential areas of cost that could be impacted on.

7.3.6. Cashable benefits - Projected savings of c.£13,000 per annum from procuring fuel from a joint contract framework and by year 2, a c.£14,000 saving by increasing the use of bulk fuel. This

section also sets out the projected avoided capital and revenue spend of c.£224,000 on life expired bulk fuel infrastructure and revenue costs that are assumed would need to be replaced/spent within 2 years if this proposal does not go ahead.

7.3.7. Table 3 below sets out the projected savings from partners procuring bulk fuel from a joint contract framework that went live in October 2015. SECAmb have been excluded from this calculation as they are currently on a contract that is cheaper than the other partners CCS framework. It is not yet confirmed if this is available to other partners and when these prices expire. The assumption for this calculation is that this is not available to other partners at this time and any further savings will be accounted for, if and when they become available.

Table 3

| Partner | Bulk fuel usage (litres) per year (based on 2014/15) | Current price per litre in Oct 15 (pence) | CCS price per litre in Oct 15 (pence) | Saving price per litre in Oct 15 (pence) | Saving (£) per year |
|--|--|---|---------------------------------------|--|---------------------|
| East Sussex FRS | 250,000 | 88 | 86.37 | 1.63 | 4,075 |
| West Sussex FRS | 219,869 | 88.2 | 86.37 | 1.83 | 4,023 |
| Surrey FRS | 199,426 | 88.93 | 86.37 | 2.56 | 5,105 |
| Surrey & Sussex Police | 1,243,556 | 86.37 | 86.37 | 0 | 0 |
| Total/average (excl. SECAmb) | 1,912,851 | 87.87 | 86.37 | 1.50 | 13,203 |
| SECAmb* (not included in total) | 1,929,976 | 85.6 | 86.37 | -0.77 | -14,860 |

7.3.8. Bulk fuel vs purchasing forecourt fuel. Table 4 below sets out the projected savings from using more bulk fuel vs purchasing fuel from the forecourt. This will be enabled through improved 24/7 shared access and better monitoring of fuel use via fuel cards. The overall bulk fuel use is currently 44% of all fuel purchased. This calculation assumes the new, lower CCS framework price is being paid. It shows the effect of increasing the proportion of bulk fuel used in 10% increments. It assumes a 20% positive shift towards bulk fuel used (from 44% to 64%) by 2018/19. The full analysis for this element is in section 10, appendix 3.

Table 4

| % shift towards bulk fuel use | Projected savings by partner (£) | | | | |
|-------------------------------|----------------------------------|----------|----------|-----------|------------------|
| | ESFRS | SFRS | WSFRS | Police | Total |
| 10% - year 1 | 539.10 | 875.11 | 507.79 | 5,088.67 | 7,010.67 |
| 20% - year 2 | 1,078.20 | 1,750.22 | 1,015.58 | 10,177.34 | 14,021.35 |

7.3.9. Table 5 below sets out the projected avoided capital and revenue expenditure for life expired bulk fuel infrastructure and associated avoided revenue spend, which is assumed to be required if this proposal does not go ahead.

Table 5

| Life expired infrastructure - avoided capital & revenue costs | | | | | | | | | | | | | | | | |
|---|-------------------|----------|------------------|----------|----------------|----------|-----------------|----------|----------------|----------|------------------|----------|---------------------|----------|---------------------------------|--------|
| ITF Partner Organisation | Capital | | | | | | | | Revenue | | | | | | Totals for ITF | |
| | Tank decommission | | Tank Replacement | | Fuel Pump | | Controller Unit | | Sim Cards* | | Annual Service** | | Software Licence*** | | Total | |
| | Unit Cost £5000 | | Unit Cost £7070 | | Unit Cost £750 | | Unit Cost £3000 | | Unit Cost £200 | | Unit Cost £400 | | Unit Cost £1000 | | | |
| | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | No. | Cost (£) | | |
| East Sussex F&RS | 12 | 60000 | 12 | 84840 | 12 | 9000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 153840 | |
| Sy & Sx Police | 0 | 0 | 0 | 0 | 0 | 0 | 18 | 54000 | 18 | 3600 | 18 | 7200 | 5 | 5000 | 69800 | |
| | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | total avoided revenue spend (£) | 15800 |
| | | | | | | | | | | | | | | | Total avoided capital spend (£) | 207840 |
| | | | | | | | | | | | | | | | Total avoided spend (£) | 223640 |

7.3.10. Non cashable benefits

- Each partner would reduce their requirement to provide and maintain fuel storage facilities for all partners to use.
- Enhanced supply chain management through improved re-ordering processes.
- Due to the reduced number of tanks the risks of environmental issues is reduced.
- Unsupervised, automatic authorisation and data collection would produce a reduction in the number of hours spent to maintain manual processes.
- 24/7 access to bulk fuel across all partner sites, increasing fuel resilience.
- Timely and accurate provision of fuel costs/data.
- Review and refurbishment of tank sites will lead to reduced risk of environmental issues.

7.4. **Cost Benefit Analysis – over a 2 year period.**

| Option | Costs | | Cashable benefits (within 2 years) | | Non cashable benefits |
|--------|----------------------------|-----------|------------------------------------|-----------|---------------------------------|
| | Item | value (£) | Item | value (£) | |
| 1 | n/a | 0 | joint fuel contract* | 26000 | N/A |
| | Total costs | 0 | Total cashable benefits value (£) | 26,000 | |
| 2 | decommissioning fuel tanks | 35,000 | joint fuel contract* | 26,000 | Each partner would reduce their |

| | | | | | |
|--|--|----------------|---|----------------|---|
| | | | bulk vs forecourt fuel** | 21,000 | requirement to provide and maintain fuel storage facilities for all partners to use. |
| | Total costs | 35,000 | Total cashable benefits value (£) | 47,000 | Due to the reduced number of tanks the risks of environmental issues is reduced. |
| 3 | Upgrades to bulk fuel infrastructure Inc. decommissioning in option 2 | 399,490 | Joint fuel contract* | 26,000 | Each partner would reduce their requirement to provide and maintain fuel storage facilities for all partners to use. |
| | | | Bulk vs forecourt fuel** | 21,000 | Enhanced supply chain management through improved re-ordering processes. |
| | Project Management | 10,000 | Avoided capital & revenue spend for partners replacing life expired bulk fuel tanks & equipment*** | 223,640 | Due to the reduced number of tanks the risks of environmental issues is reduced. Un supervised, automatic authorisation and data collection would produce a reduction in the number of hours spent maintaining manual processes: |
| | Total costs (£) | 409,490 | Total cashable benefits value (£) (by year 2) | 270,640 | 24/7 access to bulk fuel across all partner sites, increasing fuel resilience. Timely and accurate provision of fuel costs/data. Review and refurbishment of tank sites will lead to reduced risk of environmental issues. |
| *This assumes a £13,000 saving is replicated in years 1&2 | | | | | |
| **this assumes a 20% shift in the volume of bulk vs forecourt fuel by year 2. (£7,000 in year 1 and £14,000 in year 2). Enabled by improved 24/7 access to more sites and management of behaviours via fuel card data. | | | | | |
| ***this assumes ESFRS will need to decommission and replace 12 tanks, and pumps within the next 2 years and Sy/Sx Police need to replace their elements of the system from Q1 2016/17. | | | | | |

7.5. Return on investment – on the recommended option (3)

7.5.1. Table 6 below shows the effect of procuring bulk fuel through a joint framework, increasing the use of bulk vs forecourt fuel and avoiding capital and revenue expenditure. The combination of these elements shows that by the end of the proposed contract life (4 years) 83% (£340,440) of the investment will have been offset. After year 4 the recommended option will continue to generate revenue savings of £27,000 from the joint fuel contract and impact on purchasing more bulk vs forecourt fuel.

Table 6

| Area of saving | Year 1 | | Year 2 | | Year 3 | Year 4 | ROI |
|-----------------------------------|----------|----------|----------|----------|---------|---------|---------------|
| | Q3 16/17 | Q4 16/17 | Q3 17/18 | Q4 17/18 | 2017/18 | 2018/19 | |
| Joint fuel contract | 13000 | | 13000 | | 13000 | 13000 | 52000 |
| Bulk vs forecourt fuel | | 7000 | | 14000 | 14000 | 14000 | 49000 |
| Avoided revenue spend | | | | 15800 | | 15800 | 31600 |
| Avoided capital spend | | | | 207840 | | | 207840 |
| Return on Investment (ROI) | 20000 | | 250640 | | 27000 | 42800 | 340440 |

7.6. Financial Sensitivity Analysis

7.7. This section sets out the sensitivities to which the investment could be exposed.

7.8. Time slippage – the proposal requires specialist input from individual partners to progress the transitional arrangements from existing systems as defined in the project plan. Any significant lack of input to this process and suitable project management resources could impact on the ability of changes to infrastructure to go live.

7.9. All costings are at current prices. The overall amount of infrastructure investment is subject to confirmation via the procurement process currently underway. Whilst the financial assumptions are well informed, the marketplace for the infrastructure may influence the price of the bespoke equipment needed.

7.10. Dependencies

7.10.1. The alignment or interoperability between partners fuel management systems.

7.10.2. The alignment or interoperability between partners financial management systems.

7.10.3. Agreed shared access arrangements between partners.

7.11. Assumptions

7.11.1. The financial assumptions are based on previous costings from SFRS regarding a new fuel tank installation in 2014. They are also based upon a business case to replace bulk fuel infrastructure from ESFRS in 2013. In addition a price matrix was provided by the current Sy/Sx police supplier.

7.11.2. The future configuration of fuel sites is subject to potential changes to the estate.

7.11.3. All tank replacements are 10,000 litres (all in ESFRS & from 2013 business case)

7.11.4. The interim administration arrangements will establish a viable system to allow partners to accurately manage and invoice other partners' use of fuel.

7.11.5. Any suitable infrastructure from the decommissioning process will be re-used.

7.12. Funding

7.12.1. The costs of the recommended option (3) will, if approved, be funded by the Fire

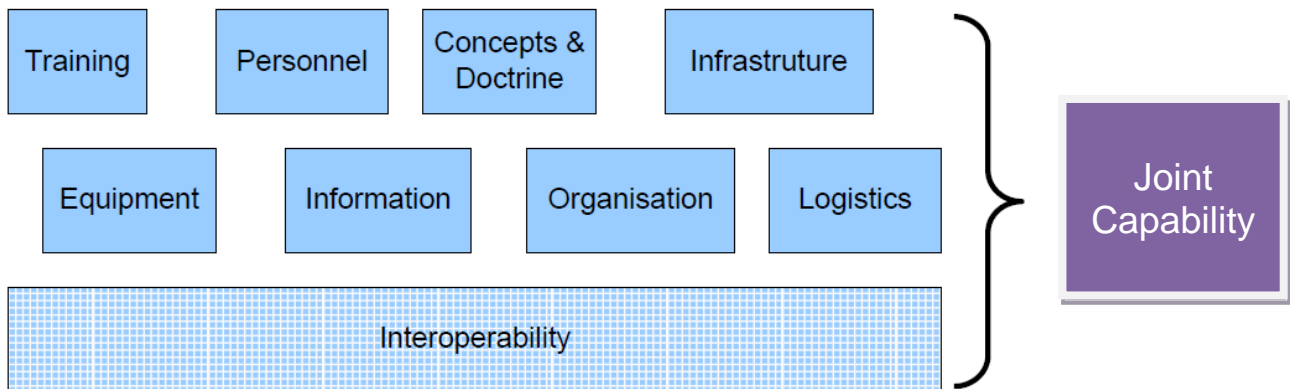
Transformation Fund.

- 7.12.2. The three Fire partners in Surrey and Sussex are in receipt of transformation grant funding. It was provided as enabling funding to develop an integrated transport function across the blue light partners. This provides the opportunity to fund initiatives which, as stand-alone projects by themselves, may not warrant individual partner investment, but when jointly implemented help facilitate the overall aim of delivering an integrated transport function.
- 7.12.3. The £409,000 cost of the recommended option (3) represents less than 7% of the £5.96m FTF grant.
- 7.12.4. In addition to the cost of the recommended option approximately £200,000 has currently been committed from the FTF on Programme staff costs, if this approved it would leave a balance of approximately £5.3m for the planned investments on workshops integration and a standardised Telematics solution.

8. What impact will the proposal have and what are the risks?

8.1. What impact will the proposal have?

- 8.1.1. The way in which the proposed changes will be delivered will have no detrimental impact on the continuous provision of bulk fuel for all partners.
- 8.1.2. To ensure the scope of the project plan encompasses all the areas likely to be impacted on, a capability assessment has been undertaken to provide a consistent structure to ensure all areas are assessed.
- 8.1.3. The process for this is the mnemonic - TEPID OIL.



- 8.1.4. All of the areas in the diagram above consider the theme of interoperability, to ensure a holistic approach to capability integration.
- 8.1.5. The attached table below sets out the areas that have been included for the integrated fuel management system.



TEPID OIL fuel business case.docx

8.2. What are the risks?

- 8.2.1. Delays in the approval and subsequent procurement process result in Surrey/Sussex Police needing to go to market individually to replace their current process.
- 8.2.2. Potential for additional administration costs during the period of transition. Some examples of these areas are; additional demand from partners accessing each other's sites. I.e. access issues related to more vehicles on site more often, increased throughput of fuel potentially resulting in additional deliveries, increased number of and therefore additional administration of invoices.
- 8.2.3. Lack of commitment or formal withdrawal by one or more partners reducing benefits of the future model to such an extent that it becomes unviable.
- 8.2.4. Capacity of support functions to enable the projects to advance might be limited or unavailable.

9. Conclusion

- 9.1.1. Approving the recommended option (3) supports the wider aims and objectives of the 3SC Devolution prospectus and the anticipated statutory requirement to further collaborate as set out in the Government's Spending Review 2015.
- 9.1.2. The proposal to introduce an integrated fuel management system represents the first step towards mobilising the Integrated Transport Function Programme strategy; embedding the agreed principles of transport integration between partners.
- 9.1.3. Whilst able to be introduced independently, the proposal is intrinsically linked to and is a catalyst for the development of other work-streams in the wider ITF Programme. Business cases on other elements of the Programme covering workshops integration and a joint vehicle telematics solution are also in development. And this proposal should be viewed as part of that wider scope.
- 9.1.4. This activity will also provide an opportunity to explore what works more broadly in terms of the need to understand the impact on other parts of individual organisations that support the Transport functions; finance, legal, HR, operations etc. There may also be an opportunity to use this as a 'case study' for the Public Service Transformation Network as there will be some 'read across' for integrating other functions.
- 9.1.5. Specifically, for the 'blue light' services in Surrey and Sussex, the investment will rationalise bulk fuel sites, increase access 24\7, improve operational resilience, and reduce fuel costs using a standardised system across the region.
- 9.1.6. There will be no detrimental impact on each partners' business continuity arrangements. i.e. the continuous provision of bulk fuel.
- 9.1.7. The majority (83%) of the investment will also be offset within 4 years through the avoidance of capital and revenue expenditure on life expired bulk fuel infrastructure. As well as by purchasing bulk fuel at a cheaper rate via joint contract frameworks, by increasing the percentage of bulk fuel that is used, through shared use of sites.
- 9.1.8. Financial savings *are* an important aspect of this proposal. However, it the alignment,

integration and ultimately the standardisation of fuel systems across the partners; that is the primary justification for the required investment from the Fire Transformation Fund.

9.1.9. In addition to this £409,000 investment. Approximately £200,000 has currently been committed from the FTF on Programme staff costs, if this proposal is approved it would leave a balance of approximately £5.3m for the planned investments on workshops integration and a standardised Telematics solution.

9.1.10. Whilst all partners could act as the 'lead' partner and administer the system. Surrey & Sussex Police have indicated that they are willing and able to upscale their existing solution, building on their experience of rolling out a comparable system across Surrey Police.

9.1.11. If approved, the proposed system will go live into an 'initial operating capacity' from Q1 2016/17 with the final solution in place by 2017/18.

10. Appendix

10.1. Appendix 1 – Fuel systems and process analysis



Fuel systems and
Process Analysis.doc

10.2. Appendix 2 – Fuel capacity and infrastructure requirements



Appendix 2 - fuel
capacity and infrastru

10.3. Appendix 3 – Fuel usage analysis



Appendix 3.xlsx

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